

Govt. of Bihar,
BANKA COLLEGE OF ENGINEERING,
 , BANKA-813102
 Deptt. Of Science and Technology, Govt. of Bihar
TENDER DOCUMENT
(BILL OF QUANTITY)

D.D/MR NO.

PRICE-Rs.1000/-

SOLD TO-

(Rs. One Thousand only)

Name of work :-Supply of Digital Language Lab Software for, Banka College of Engineering, Banka and specifications are given below:

TECHNO-COMMERCIAL BID

BID DOCUMENTS

S No.	Document Name	Document Details
1	PAN Attach	PAN card
2	Company Profile with Brochure	Instead of the entire brochure, the pages where specification of instrument has been stated, should be attached with seal and signature
3	List of Clients	Client Sheet
4	Annual Turnover in last three financial years as on 31 st March, 2014.	Bidder should have minimum turnover equal & more than 1 Cr .
5	Tender Fess via DD	Rs. 5000
6	EMD Attach via DD	EMD of Rs. 5000
7	Tender Validity	Validity of tender 45 days
6	SPECIFICATION	Instead of the entire broucher, the pages where specification of instrument has been stated ,should be attached with seal and signature
9	Self Declaration of acceptance of all Terms and Conditions	Attach Self Declaration of acceptance of all Terms and Conditions on your letter head
10	ISO Certificate	Bidder's (Prime Bidder in case of a consortium) Development & Quality- Processes must conform to ISO 9001 : 2008 (accredited by relevant agencies with proofs submitted).
12	Certificate of Registration	The Bidder should have been in operation for a period of at least past 5 years as of 31-3-2018, as evidenced by the Certificate of Incorporation and Certificate of Commencement issued by the Registrar of Companies.
13	PO Copies of ELearning Projects	The Bidder should have the experience of having implemented / deployed minimum 10 Language lab Software Application Projects Of Rs. Three Lacs or above in Govt organization / institution
14	No. of orders completed/ongoing of English Language Lab software	Should have experience deploying software application (Language Lab) in teachers training institute as well (order copy should be attached).
15	Technical Demonstration	Technical Demonstration will be held on 20.06.2018 at institute before purchase committee by bidders



	who qualify technical bid, if the committee is satisfied with the technical demonstration of the bidder then the financial bid of that bidder will be opened.
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1. TENDER COST

A demand draft of Rs.5000/- (Rupees two hundred only) to-wards non-refundable tender fee in favour of "**Principal, Banka College of Engineering, Banka**", payable at Banka should accompany with technical bid document.

2. EARNEST MONEY DEPOSIT (EMD)

An earnest money as a sum of Rs. 5000/- (Two thousand only) in the shape of DD drawn in favour of "**Principal, Banka College of Engineering, Banka**", payable at Banka should accompany with technical bid documents. Without EMD, the bid will not be considered.

3. PRE-QUALIFICATION CRITERIA

- (a) Bidders should be the manufacturer / authorised dealer. Letter of authorisation from original equipment manufacturer on the same & specific to the tender should be enclosed.
- (b) An undertaking from the original equipment manufacturer is required stating that they would facilitate the bidder on a regular basis with technology / product updates and extend support for the warranty as well.
- (c) Techno Commercial Documents should be fulfilled to qualify tender.

4. PRICES

The prices quoted should be inclusive of all taxes or duties, packing, forwarding freight, insurance, delivery and commissioning etc. at destination site (**Principal, Banka College of Engineering, Banka**)

5. VALIDITY

The bid should be valid for this financial year only.

6. DELIVERY


The software should be delivered and installed, commissioned within the period as specified in the purchase order and be ready for use within three weeks of the issue of purchase order unless otherwise as prescribed. If the bidder fails to deliver and place any Software or perform the service by the specified date, penalty at the rate of 1% per week of the total order value.

7. TRAINING

Bidders need to provide adequate training to the nominated person of **Banka College of Engineering, Banka**.

8. WARRANTY DECLARATION

Bidders must give the comprehensive warranty as required from the date of successful installation of Software against any Manufacturing defects and also give the warranty declaration that "everything to be supplied by us hereunder shall be free from all defects and faults, shall be in full conformity with the specification and shall be complete enough to carry out the experiments, as specified in the tender document". Any deviation in the material and the specifications from the accepted terms may liable to be rejected and bidders need to supply all the goods in the specified form to the satisfaction / specifications specified in the order at their own cost.



9. TENDER EXPENSES AND DOCUMENTS

All costs incurred by the bidder in preparation of the tender shall be at the entire expense of the bidder.

10. MANUAL AND DOCUMENTS

All the manuals necessary for operating the Software will have to be provided.

11. RETURN OF EMD

- (a) The earnest money of the successful bidder will be returned to them without any interest after completing the successful contract.
- (b) The earnest money of unsuccessful bidders will be returned to them without any interest within Twenty One Days after awarding the contract to successful bidder.



Scope of Work

Language Lab aims at building and strengthening the English communication skills of the students and provides an end-to-end platform for learning through curriculum based learning and an in-depth assorted assessment system.

The language Lab in our institute is being setup for students. The level of activities and content that form part of these Lab should be constituted with this aim to promote and enhance all the English language skills of the children i.e. Listening, speaking, reading and writing(LSRW) with key emphasis on grammatical accuracy. Details are as under:-

Sr. No.	Description of Product	Qty	Specification
1	Cloud Based Language Lab Platform on Institute Website (Membership Card for students to access the Course Content)	500 Users	Specimen Copy of membership card for student attached in technical bid.
2	Language Lab Software on Institute network <ul style="list-style-type: none">• Student Console• Teacher Console• Headphone Mic	1+30 Users + 31 no. of Headset	(Annexure -II)
3	Self Paced Learning English Language Content	Multiusers	(Annexure -III)
4	Language Lab Mobile App for Android	Multiusers	Specimen Copy of membership card for student attached in technical bid.
5	Phonetic Course in Hindi & English	Multiusers	(Annexure - V)



Annexure -I

Cloud Based Online Language Lab Platform on Institute Website

- **Cloud Based Online Language Lab Platform on Institute Website:**
 - Cloud Based Platform with Institute Logo
 - 500 Membership card for each student to access the course anywhere and anytime.
- **Entitlement**
 - Teacher
 - Student
- **Course Content –**
 - Content for English based interactive content
 - Interview exam for Academic, English, Personality Development,
 - Soft skills for grooming and make them employable.
- **Platform to Provide**
 - Access to curriculum courses.
 - Access to soft skill :
The content should cover various topics and situations, to one's personality by kindling one's potential and enhancing it manifold in a self-educative and easy to absorb approach. The content should also include audio-video samples for better learning of different concepts.
- **Mobile App**
 - Mobile app with institute name.
 - All Courses should be accessible through the mobile app.
- **Mobile Learning**
 - Access of courses from anywhere, anytime and any device.
 - Students can access the interactive multimedia curriculum based courseware.
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- **Online Language Lab:** To enhance the communication Skills, Multimedia learning content for English, German, French, Soft skills, personality development and other job skills. Student should have access language lab all the time and can polish their English language any time anywhere.
 - It should be accessed from anywhere, anytime and from any device for self paced learning on convenience.
 - It should provide privacy & effective learning and develops confidence in speaking English.
 - It should helps to develop the communication skill of the learners.

- It should help to remove fear and hesitation of remote area's student in English language.
- It should facilitate in practicing the group discussion and prepares learners to face the interview confidently.
- It should help to improve pronunciation & remove mother tongue influence on spoken English.
- It should facilitate the trainers to emphasize on speaking skills and phonetics besides the formal teaching of vocabulary, syntax, pronunciation and grammar.
- It should help in grooming overall personality of learner of any age group.
- It should help in learning English as Language and not merely as a subject.



Annexure -II

Language Lab on Institute Network

General Features

- It should enhance the Communicative English skills of the students.
- It should have Basic Module in bilingual (English & Hindi) for better understanding of beginners.
- It should have a methodologically designed module to retain and enhance the student interest throughout the learning session.
- The system should work in 'neutralized Indian accent. It should enable a user to listen to see expert's voice and see the exact modulation in the form of a graph.
- It should have the facility to create new exercises for teacher (audio, video or text format can be authored). Should facilitate to
 - Author a new exercise altogether.
 - Make a new course from the existing courses.
 - Assign the courses to the respective batches.
- It should be user friendly so that faculty can take classes without any technical involvement.
- It should have specifically designed soft skills modules to polish the soft skills of an individual and impart them a presentable personality.
- It should have an Examination system for every lesson learnt to take assessments.
- The system should be compatible to all and any language.
- The system should allow the teacher to monitor, control, assist and gauge the progress of their students.
- Mechanized Teaching System
- Should have Class room teaching module as well as Lab practice module which will work in tandem for every lesson.
- Provision to make new exercise out of the existing courses as per the need.

- Strengthening three language skills:-
 - Listening
 - Speaking skills
 - Reading skills
 - Writing Skills
- It should have courses of 3 levels of competency:-
 - Basic (should be available in bilingual mode)
 - Intermediate
 - Advanced
- It should have Basic Module in bilingual (English & Hindi) for beginners.
- It should have or provision to run videos of a professional.
- It should have jaw muscle module.
- It should have Model Sentences.
- It should have vocabulary.
- It should have tips to speak Fluent English.
- It should have course for Self-lead and teacher-lead.
- It should have abundant practice exercises covering each lesson.
- Facility for Real Time Assessment
- Authoring System to create new courses as additional study materials for student reference or should add any ready-made course in language lab system.
- Create new lessons.
- CMS (Content Management System) to create new / tasks from the existing courses and assign to the students as per the requirement to practice:-
 - Assign exercises to different batches/groups or sessions.
 - Assign exercises to a group or particular student.
 - Re-assign multiple exercises.
 - Reporting.
 - Monitoring & controlling to monitor students' progress, create courses, examinations and control students' activities in an easy and effective manner.
 - The teacher may reset student password and change IDs.
- After listening to the pre-recorded lessons, students should record their own voice and compare the correctness of their pronunciation and general speaking skills.



- The software should contain a repository of most commonly used vocabulary with its correct pronunciation with audio and should also display a graphical waveform of the same.
- Save files on server for offline access.
- Send file to selected student or group of student Share videos, , audios and texts, Presentations, word document files etc over the network.
- Spoken English practical lab approach to provide practice lab where student can practice for LSWR at the same time in the same session.
- Examination Modules to set multiple objective-type questions for each class and subject according to the requirement and view a graphical representation of each student's performance and delete or edit any question.

Create Question bank

- Quizzes and tests using text, graphics, audio / video.
- Exercise builder
- Question types- multiple choices, true/false, fill in the blanks
- Create Exam
- Assign Exam to individual student or group of students
- Schedule exam as per date & time
- Evaluate exam.
- Notice board facility to flash new notices on all student consoles with regards to any projects or exercises that the teacher wants to communicate.
- Courses should be based on various – Therapies, Methodology & Concepts.

Annexure - III

Course Content should be available in Online Language Lab:

Sr. No.	Description	Course
1	English Communication Skills	<ul style="list-style-type: none"> • Basic Grammar • Advanced Grammar • Language Skills • Spoken English Basic • Spoken English Advanced • Writing Skills • Vocabulary • Voice & Accent
2	Life Skills	<ul style="list-style-type: none"> • Resolving Conflicts • Creating Confidence • Stress Management • Life skills – An Introduction • Effective Communication • Manage Professional and Personal life • Decision Making • Critical Thinking • Creative Thinking • Interpersonal Skills • Coping with Emotions • Coping with Stress • Empathy • Self Awareness
3	Professional English	<ul style="list-style-type: none"> • Resume Writing • Interview Skills • Group Discussion • Prepare for Placement
4	Personality Development (PD)	<ul style="list-style-type: none"> • Body Language • Etiquette • Time Management • Stress Management
5	Competitive Exams	<ul style="list-style-type: none"> • Mental Ability Test (MAT) • Logical Reasoning • CAT/MBA • AIPMT • Bank PO
6.	Managerial Skills	<ul style="list-style-type: none"> • Leadership • Motivation • Team Building • Presentation

7.	Motivation	<ul style="list-style-type: none"> • Strength of Character • Problem – Solving Tactics • Problem Solving • Motivate Yourself • Manage Professional and Personal Life • How to improve your life • Goal Setting & Achieving • How to achieve Your Goals • Enhancing Your Efficiency • Exploring Your Potentials • Creating Confidence
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Course in Detail:

S.No.	Combos Name	Name of Courses
1	Body Language	<ul style="list-style-type: none"> ➤ Ways to improve your Body language ➤ Interview Body Language ➤ Sales Presentation Body Language
2	Stress Management	<ul style="list-style-type: none"> ➤ Coping with Stress ➤ Stress - Can You Fight It
3	Resume Writing	<ul style="list-style-type: none"> ➤ Characteristics of an Outstanding Resume ➤ Tips for Writing a Cover Letter ➤ How to Mention Personal Traits in a CV? ➤ How to Mention Work Experience in CV? ➤ Resume Writing ➤ Art of Effective Resume Writing
4	Interview Skills	<ul style="list-style-type: none"> ➤ Interview Preparation ➤ Dress for Success in an Interview ➤ Tips for Telephonic Interview ➤ Interview Jitters
5	Group Discussion	<ul style="list-style-type: none"> ➤ GD Basics ➤ Characteristics of a GD ➤ Dos' and Don'ts of a GD ➤ Evaluation of GD ➤ Group Discussion
6	Prepare For Placement	<ul style="list-style-type: none"> ➤ Job Seeking Formulas ➤ Bargaining Your Salary ➤ Career Management ➤ 10 Common Grammar Mistakes

7	Leadership	<ul style="list-style-type: none"> ➤ How to be a Thought Leader ➤ How to Think Like a Leader
8	Motivation	<ul style="list-style-type: none"> ➤ Strength of Character ➤ Problem-Solving Tactics ➤ Problem Solving ➤ Motivate yourself ➤ Manage Professional and Personal life ➤ How to improve your life ➤ Goal Setting & Achieving ➤ How to Achieve Your Goals ➤ Enhancing Your Efficiency ➤ Exploring Your Potentials ➤ Creating Confidence
9	Team Building	<ul style="list-style-type: none"> ➤ Team Hiring ➤ Build a Winning Team ➤ Is Your Team Effective
10	Life Skills	<ul style="list-style-type: none"> ➤ Combo Pack ➤ Resolving Conflicts ➤ Creating Confidence ➤ Stress Management ➤ Life Skills - An Introduction ➤ Effective Communication ➤ Manage Professional & Personal Life ➤ Decision Making ➤ Critical Thinking ➤ Creative Thinking ➤ Interpersonal Skills ➤ Coping with Emotions ➤ Coping with stress ➤ Empathy ➤ Self Awareness

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11	Managerial Skills	<ul style="list-style-type: none"> ➤ Combo Pack ➤ Art of Effective Time Management ➤ Ten Mantras to Corporate Success ➤ Customer Relationship Management (CRM) ➤ Migraine ➤ Office Automation ➤ Customer Service
12	Sales	<ul style="list-style-type: none"> ➤ Combo Pack ➤ How to Plan Sales Presentations ➤ Selling with IQ/Smartness ➤ Improve your Sales Skill ➤ Sell Yourself ➤ Selling with Attitude ➤ Selling with Confidence ➤ Selling with Integrity ➤ Hypnotic Selling ➤ Selling with Personality ➤ Sales Communication ➤ Selling Step by Step ➤ The Language of Sales
13	Personality Development & Soft Skills	<ul style="list-style-type: none"> ➤ Combo Pack ➤ Tips for Writing a Cover Letter ➤ Resume Writing ➤ Tips for Telephonic Interview ➤ Interview Jitters ➤ Interview Body Language ➤ How Body Language Works ➤ GD Basics ➤ Characteristics of a GD ➤ Evaluation of GD ➤ Time Management ➤ Coping with stress ➤ Public Speaking Basics

Course Content should available on Institute Network

S. No.	Products	Course
1	Language LAB Advance PRO (1+30 Users)	<ul style="list-style-type: none"> • Foundation English- General, <ul style="list-style-type: none"> ✓ Basic English ✓ Intermediate English ✓ Advanced English • Building Blocks of English, • Fluent English <ul style="list-style-type: none"> ✓ Speak English Fluently ✓ Fluent English (Level 1) ✓ Fluent English (Level 2) ✓ Fluent English (Level 3) • Grooming the Language Skills (LSRW) <ul style="list-style-type: none"> ✓ Grooming the Language Skills (Level 1) ✓ Grooming the Language Skills (Level 2) ✓ Grooming the Language Skills (Level 3) • Voice and Accent Training <ul style="list-style-type: none"> ✓ Voice & Accent Training (Part 1) ✓ Voice & Accent Training (Part 2) • Cryptogram <ul style="list-style-type: none"> ✓ Tense buster • Vocabulary Builder • Professional English <ul style="list-style-type: none"> ✓ Professional English (Part 1) ✓ Professional English (Part 2) ✓ Professional English (Part 3) • Personality Development <ul style="list-style-type: none"> ✓ Body Language ✓ Stress Management ✓ Resume Writing ✓ Interview Skills ✓ Group Discussions ✓ Prepare For Placement ✓ Leadership • Team Building • Grammar Fundamentals, <ul style="list-style-type: none"> ✓ Basic Grammar ✓ Advance Grammar • English Techniques, <ul style="list-style-type: none"> ✓ Basic English ✓ Intermediate English ✓ Advanced English ✓ Phonology

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Course in detail:

S. No.	Combos Name	Name of Courses
1	Basic English	<ul style="list-style-type: none">➤ Foundation English Level 1➤ Foundation English Level 2➤ Building Blocks of English Level 1➤ Vocabulary Builder➤ Let's Learn English through Hindi
2	Intermediate English	<ul style="list-style-type: none">➤ Grooming the Language Skills Level 1➤ Grooming the Language Skills Level 2➤ Grooming the Language Skills Level 3➤ Fluent English Level 1➤ Fluent English Level 2➤ Fluent English Level 3➤ Building Blocks of English Level 2
3	Advance English	<ul style="list-style-type: none">➤ Voice & Accent Training Level 1➤ Voice & Accent Training Level 2
4	Basic Grammar	<ul style="list-style-type: none">➤ 10 Common Grammar Mistakes➤ Cryptogram➤ Foundation English (Part 1)➤ Foundation English (Part 2)➤ Foundation English (Part 3)
5	Advance Grammar	<ul style="list-style-type: none">➤ Building Blocks of English Level 1➤ Building Blocks of English Level 2➤ Building Blocks of English Level 3
6	Language Skills	<ul style="list-style-type: none">➤ Grooming the Language Skills (Part 1)➤ Grooming the Language Skills (Part 2)➤ Grooming the Language Skills (Part 3)

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7	Voice and Accent	<ul style="list-style-type: none"> ➤ Voice & Accent Training (Part 1) ➤ Voice & Accent Training (Part 2)
8	Spoken English Basics	<ul style="list-style-type: none"> ➤ Fluent English (Part 1) ➤ Let's Learn English in 30 days (Part 1) ➤ Let's Learn English in 30 days (Part 2) ➤ Let's Learn English in 30 days (Part 3) ➤ Let's Learn English through Hindi
9	Spoken English Advanced	<ul style="list-style-type: none"> ➤ Fluent English (Part 2) ➤ Fluent English (Part 3) ➤ Spoken English Basic ➤ The Art of Effective Communication
10	Writing Skills	<ul style="list-style-type: none"> ➤ Email Writing ➤ Letter Writing ➤ Notice Writing
11	Let's Learn Grammar	<ul style="list-style-type: none"> ➤ Foundation English Level 1 ➤ Foundation English Level 2 ➤ Building Blocks of English Level 1
12	Phonetics	<ul style="list-style-type: none"> ➤ Voice & Accent Training Level 1 ➤ Voice & Accent Training Level 2
13	Let's Learn English in 30 days	<ul style="list-style-type: none"> ➤ Let's Learn English in 30 days Level 1 ➤ Let's Learn English in 30 days Level 2
14	Speak English Fluently	<ul style="list-style-type: none"> ➤ Fluent English Level 1 ➤ Fluent English Level 2 ➤ Fluent English Level 3
15	Groom Your English Skills	<ul style="list-style-type: none"> ➤ Grooming the Language Skills Level 1 ➤ Grooming the Language Skills Level 2 ➤ Grooming the Language Skills Level 3

16	Professional English	<ul style="list-style-type: none"> ➤ Professional English (Part 1) ➤ Professional English (Part 2) ➤ Professional English (Part 3)
17	Let's Learn English through Hindi	<ul style="list-style-type: none"> ➤ Let's Learn English through Hindi
18	Tense Buster	<ul style="list-style-type: none"> ➤ Building Blocks of English Level 1
19	MTI Module	<ul style="list-style-type: none"> ➤ Mother Tongue Influence removal module
20	Vocabulary Module	<ul style="list-style-type: none"> ➤ Complete Vocabulary
21	Courses Should be different accent	<ul style="list-style-type: none"> ➤ Neutral (Indian) ➤ British ➤ American
22	Phonetics	<ul style="list-style-type: none"> ➤ Learn Phonetics in English ➤ Learn Phonetics in Hindi
23	Diphthong Module	<ul style="list-style-type: none"> ➤ Learn about diphthongs

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Annexure - IV

Language Lab Mobile App for Android

College Named App for Mobile/TAB – Smartest way to working on smart phone and tabs.

- a. **The Digital College App** will help simplify everyday tasks such as Learning, Teaching, communication, attendance and assessment to save time and increase perform even better.
- b. **Learn Anytime, Anywhere** – Learners can get learning content and exams on mobile phone or tab.
- c. **Login for learners & instructors**
- d. **Easy communication**- Send information to your class from your mobile phone within a few clicks. Get updated messages, Announcements, assignment, exams, and notes from your parents and teacher.
- e. **Ask Experts** - Online teachers support for academic query, tutoring, guidance and assistance anytime.
- f. **Learn on the wheels** – Continue from where you stopped whenever you feel like. Compatibility on mobile devices gives you the liberty to revise the multimedia lectures and activities on the go, thereby, helping you to utilise your travel or leisure time.

Student App Modules

- Search and Learn Courses
- Add courses to favorites for quick access
- Ebooks
- Online Exam and Results
- Notes
- Follow Teachers
- Ask Question/ eQuery to Followed Instructors
- Assignments
- Get notification from the teachers/experts you follow



Teacher App Modules

- Search and Refer Courses
- Create and manage batches
- Add courses to favorites for quick access
- Create, Upload, and Publish Courses / Content
- Create, Upload, and Publish eBooks
- Create, manage, and assign exams to followers/ batches
- Create, manage, and give assignments to followers/ batches
- Share Notes with students / followers/ batches
- Publish and Un-publish your data
- CMS (Content Management System). Create courses quickly from your e-repository, reusing content for different target audience
- Create you subject proficiency profile.
- Reply queries of followers/ learners/ students quickly



Annexure - V

Phonetic Course in Hindi & English

Learn Phonetics in Hindi & English

Topic	File Name
Introduction to Phonetics	Introduction to Phonetics
Phonetic Chart Explained	Consonant Pair Sounds
Vowels Sounds	Vowel Sounds
	The -i- Sound
	The -ɪ- sound
	The -u- sound
	The -ʊ- Sound
	The -e- Sound
	The -ə- Sound
	The -ɜ- Sound
	The -ɔ- Sound
	The -ɑ- Sound
	The -æ- Sound
	The -ʌ- Sound
	The -ɑ- Sound
	The -ɒ- Sound
Diphthongs	Diphthong Sounds
	The -ɪə- Sound
	The -ʊə- Sound
	The -eɪ- Sound
	The -aɪ- Sound
	The -aʊ- Sound
Consonant Pairs	Consonant Pair Sounds
	The -p- Sound
	The -b- Sound
	The -t- Sound
	The -d- Sound
	The -ʃ- Sound
	The -ʒ- sound



	The -k- Sound
	The -g- Sound
	The -f- Sound
	The -v- sound
	The -θ- sound
	The -ð- sound (dh)
	The -s- Sound
	The -z- Sound
	The -ʃ- Sound
	The -ʒ- sound
Single Consonants	Single consonant Sounds
	The -m- Sound
	The -n- Sound
	The -ŋ- sound (ng)
	The -h- Sound
	The -l- Sound
	The -r- Sound
	The -w- Sound
	The -j- Sound

> **Training modules to include:-**

Training should be imparted for duration of 02 Days,

- Training on Installation & implementation of the software.
- Training on all the features of the language lab software.
- Training on the various aspects of language being taught

> **Delivery**

Following documents should be supplied:-

- Student Manual
- Teacher Manual (Trainer)
- Membership Login Cards for each student to access the Language Lab online.

> **Payment**

- 100 % after the completion of delivery, installation & training of the software.

Handwritten signature and date: 19/7/18